

- **What is the difference between Fleet card and speed pass?**

It just different mode of usage. The discount percentage is the same for Speedpass or Fleet Card. If a member uses a Fleet Card at an Esso station, they need to enter a PIN (4 digits) before they can pump. If they use Speedpass, no PIN is required.



- **What is the sign up process to enjoy the 22% discount?**

By default, Fleet Cards will be issued. . However, some organizations prefer us to issue Speedpasses for their employees or members, which we can also accommodate. Please let us know if you would prefer us to issue Speedpasses or Fleet Cards as the default option for your members. Additionally, individual members can also request their preferred option, and we can issue either a Speedpass or a Fleet Card based on their request.

- **How long will the 22% discount last?**

It will continue as long as we continue with Aberro. If there are any changes to the discount program, we will inform and discuss them with Orchid Country Club and My Golf Kaki Club first.

- **Do Esso members still get their smiles points?**

No, they do not receive Smiles points. This is an exclusive fuel discount program offering a competitive upfront discount.

- **How is the creditcard cashback calculated?**

Please refer to the discount tables below for your reference.

Example 1 (Fleetcard + Citibank Cashback Card)

Billing mode selected during fleetcard application is Citibank Cashback Card.

Assuming that your total pump price at the petrol station is \$100.

	Discount Rate	Discount Type	Discount Amount	Payable Balance	Remarks
Abecha - ESSO Fleet Card (For payment at petrol station)	22% (off \$100)	Upfront Discount	\$22.0	\$78.0	Upfront 22% discount off petrol pump price will be reflected in the fleetcard weekly Statement of Account
Citibank Cashback Card (Billing Mode)	8% (off bal. \$78)	CashBack	\$6.24	\$71.76	Additional 8% off balance amount will be reflected in Citibank Cashback Card monthly statement. T&Cs apply.
Total Discount	28.2%	N.A.	\$28.24	\$71.76	The total discount rate is up to 28.2%

Note:

Only use your fleetcard or speedpass at the petrol station.

The fuel spend after 22% upfront discount will be charged automatically to your billing mode, ie Citibank Cashback Card.

Only Citibank Cashback Card issued in Singapore qualifies for the additional 8% Cashback. (T&Cs apply)

Example 2 (Fleetcard + Other Credit Card)

Billing mode selected during fleetcard application is Other Credit Card.

Assuming that your total pump price at the petrol station is \$100.

	Discount Rate	Discount Type	Discount Amount	Payable Balance	Remarks
Abecha - ESSO Fleet Card (For payment at petrol station)	22% (off \$100)	Upfront Discount	\$22.0	\$78.0	Upfront 22% discount off petrol pump price will be reflected in the fleetcard weekly Statement of Account
Other Credit Card (Billing Mode)	Enjoy the normal benefits of your credit card				Depending on the benefits of the credit card, any additional discount or cash rebates will be reflected in your credit card monthly statement.
Total Discount	22%	N.A.	\$22.0	\$78.0	

Note:

Only use your fleetcard or speedpass at the petrol station.

The fuel spend after 22% upfront discount will be charged automatically to your registered credit card.

Example 3 (Fleetcard + Interbank Giro)

Billing mode selected during fleetcard application is Interbank Giro.

Assuming that your total pump price at the petrol station is \$100.

	Discount Rate	Discount Type	Discount Amount	Payable Balance	Remarks
Abecha - ESSO Fleet Card (For payment at petrol station)	22% (off \$100)	Upfront Discount	\$22.0	\$78.0	Upfront 22% discount off petrol pump price will be reflected in the fleetcard weekly Statement of Account
Interbank Giro (Billing Mode)	N.A.	N.A.	N.A.	\$84.0	No further discount. Fuel spend after 22% discount will be deducted from your registered Giro Account.
Total Discount	22%	N.A.	\$22.0	\$82.0	

Note:

Only use your fleetcard or speedpass at the petrol station.

The fuel spend after 22% upfront discount will be charged automatically to your billing mode, ie Giro Account.

- **How does this deal compare to the best credit card promotion at Esso?**

Highest upfront discount. They provide a competitive upfront discount with no minimum spend required and no annual fee, making this program more attractive and straightforward with no hidden costs and transparent terms and conditions. For more information on general Esso promotions available to the public, you can visit: <https://www.essosmiles.com.sg/promotions/saving-with-esso>

